

## RACHEL R. STERN



Senior executive of \$13 billion global financial information and analytics company. Extensive operational experience in real estate strategy, human resources, investor relations, compliance, data governance and procurement, and operational efficiency in offshore centers of excellence. Trusted, long-term member of executive team. Global 100+ member team.

### PROFESSIONAL EXPERIENCE

**FactSet Research Systems Inc. (NYSE, NASDAQ: FDS), Norwalk, CT**

*Executive Vice President, Chief Legal Officer and Global Head of Strategic Resources, 2020–present*

*Executive Vice President, Strategic Resources, General Counsel and Secretary, 2018–2020*

*Senior Vice President, Strategic Resources, General Counsel and Secretary, 2009–2018*

*Senior Vice President, General Counsel and Secretary, 2006–2009*

*Vice President, General Counsel and Secretary, 2001–2006*

*Member, Executive Leadership Team, Operating Committee, Enterprise Risk Committee, 2009–present*

*Executive Sponsor, Women’s Business Resource Group, 2016–present*

*Executive Leader, Global Incident Management Team (COVID crisis management), 2020–present*

#### Primary Experience:

*Centers of Excellence Operations Management (2010 – present)*

*Real Estate Strategy and Facilities Management (2009 – present)*

*Third Party Data Acquisition and Management (2006 – 2019)*

*Legal and Compliance (2001 – present)*

*Investor Relations (2009 – 2016)*

*Human Resources (2009 – 2015)*

***Operations Management in Hyderabad, India; Manila, the Philippines; and Riga, Latvia (2010 – present):***

Manage administration of captive operations in Hyderabad, Manila, and Riga through local managing directors.

- Supervise all administration of facilities, transportation, communications and management in centers of excellence in India, the Philippines and Latvia for content collection, database engineering and client integration operations for 5,500+ employees in multiple shifts, 24x7.

***Real Estate Strategy and Facilities Management (2009 – present):*** Primary executive responsible for global real estate planning, office design and construction, and management of an expanding real estate portfolio, including buildout of new headquarters, completed December 2019.

- Manage all real estate planning and facilities operations for a portfolio of 2,000,000+ square feet in 70+ locations in 25+ countries. Integrate and rationalize space gained through acquisitions.
- Create and implement global real estate strategy for continuing growth and cost effective construction.
- Supervise all site selection, negotiation of commercial terms, leases and construction contracts.
- Oversee all facilities operations, including construction, office administration, transportation, catering and cafeteria requirements, and business continuity globally for over 10,000 employees.
- Provide and track monthly metrics for senior management on this second largest corporate expense.

***Third Party Data Acquisition and Management (2006 – 2019):*** Primary executive responsible for the acquisition of third-party data. Established intellectual property guidelines and practices. Third largest corporate expense.

- Oversee all sourcing, licensing and integration of key third party content, including real time, index and economic data. Rationalize data relationships in acquisitions to achieve synergies.
- Manage budget to maximize spend over data strategy and product usages. Effectively reduced spend during the downturn with a close examination of costs and negotiations with key vendors.

**Legal and Compliance (2001-present):** As first General Counsel, established the Legal and Compliance functions.

- Advise the CEO, CFO, SBU leaders and other executives on key strategic, organizational, and legal issues.
- Counsel the Board of Directors and its committees on all corporate governance and strategic matters.
- Advise on all acquisitions, dispositions and major transactions.
- Collaborate with Sales team on contract strategy and negotiation standards to drive revenue.
- Manage global compliance programs, enterprise risk review and reporting, code of conduct, and related matters.
- Supervise all legal advice, including litigation, intellectual property, employment, benefits, data governance, data protection and data privacy, marketing and communications, regulatory, SEC and public company matters.

**Investor Relations (2009 – 2016):** Managed all IR activities. Developed and communicated firm strategy and objectives to over 15 sell-side and buy-side analysts. Hosted Investor Days and organized non-deal roadshows.

**Human Resources (2009 – 2015):** Led team of 90+ professionals; recruited replacement. Major responsibilities:

- Implemented integrated benefits programs, performance appraisal, and out-counselling targets.
- Supervised all recruiting, talent and leadership development, knowledge management and diversity and inclusion focus for employees worldwide.
- Firm recognized as Fortune Best Place to Work® in multiple countries for five consecutive years during tenure.

**CRAVATH, SWAINE & MOORE**, New York, NY, 1994–2000

*Corporate Associate*

**DELAWARE COURT OF CHANCERY**, Wilmington, DE, 1993–1994

*Judicial Law Clerk to Chancellor William T. Allen*

## EDUCATION

**University of Pennsylvania Law School**, Philadelphia, PA, J.D. 1993

*Executive Editor (1992–93), Associate Editor (1991–92), University of Pennsylvania Law Review*

**Fulbright Scholarship, University of Vienna**, Vienna, Austria, 1989–1990, research in 19<sup>th</sup> Century archives

**Courtauld Institute of Art, University of London**, London, England, M.A. 1989, *with Distinction*

**Yale University**, New Haven, CT, B.A. 1987

*Summa cum Laude*, Double Major: Economics and Art History

*Andrus Prize*, Best Essay in American Art History

*John Blum Award*, Yale Women's Varsity Squash, for character, dedication, and sportsmanship

*Student Analyst*, Yale University Office of Investments, David Swensen, professor and manager

## AFFILIATIONS

**Baron Capital Management, Inc.**, New York, NY, 2018–present, *Independent Director*

**HBR Consulting LLC**, Chicago, IL, 2018–present, *Advisory Board Member*

**American Friends of the Courtauld Institute of Art (London)**, New York, NY, 2014–2018, *Treasurer*

**Association of Corporate Counsel**, WESFACCA Chapter, 2006–present, *Executive Board*

**The Baldwin School**, Bryn Mawr, PA, 2016–present, *Trustee, Vice Chair, Executive Committee*

**Friends of the Neuberger Museum of Art**, SUNY Purchase, Purchase, NY, 2002–2014, *Vice Chair*

**WOMN LLC**, New York, NY, 2014–present, *Mentor*

## CERTIFICATIONS

FINRA Series 7, 24; New York State Bar, District of Columbia Bar, Connecticut Certified House Counsel