KAREN OSTAD, ESQ.

#### **SUMMARY**

Karen Ostad is internationally recognized as a creative business leader, strategic dealmaker, team builder and trusted advisor to C-Suite level executives and their boards in large and complex business reorganizations, mergers and acquisitions, and bet-your-company litigation. She was a New York based partner of two major international law firms, Morrison & Foerster LLP and Lovells LLP until 2011 and played a leading role in building those firms' cross-border financial restructuring practices. She left "Big Law" to pursue several ventures and has become a serial entrepreneur. She also continues to provide board consulting and legal services to select long-term clients in the financial services and technology fields, through her consulting companies GlobeAdvise LLC and Ostad PLLC.

Among other ventures, Ms. Ostad started and led an aircraft financing and distribution company, Flight Design West, that financed light sport airplanes and economized the way flight schools train pilots. She recently served as Chief Legal Officer for ReGen Villages B.V., a Dutch and U.S. startup company creating technology for eco-sustainable villages. She currently manages a portfolio of companies with significant industrial real estate and hospitality investments, each of which she has built to revenue-generating businesses. She also actively advises, invests in and helps accelerate early-stage technology companies through Tech Coast Angels.

For over 30 years Ms. Ostad has provided innovative solutions and gained in-depth knowledge in a number of industries, from financial institutions to energy, mining, real estate, telecommunications, patents and other intellectual property, biotechnology, aviation and aerospace, real estate, retail, automotive, health care, government contracting, hospitality and other goods and services. The majority of her focus and expertise has been financial services, including banks, hedge funds, private equity, insurers and reinsurers, public bondholders, merchant credit card issuers, derivative and commodities traders, securitization parties, subprime lenders and government agency lenders, among others. Ms. Ostad's experience and relationships are global and clients rely on her ability to navigate different legal regimes to achieve swift and optimal results; she has led complex transactions and proceedings on behalf of diverse stakeholders in the U.S., throughout Europe, Asia, South America, Canada and the offshore tax havens.

Ms. Ostad's financial restructuring and business experience helps her manage crises, understand cashflow and operations and find ways to shake up a company's balance sheet to create value and solve a wide range of business-critical issues on behalf of companies and their major stakeholders. She has led deals involving the purchase and sale of major assets and businesses, diverse financings and equity infusions, going public and going private transactions, strategic alliances, joint ventures and licenses. She helps senior executives and boards navigate growth in emerging markets or industries and meet their fiduciary obligations to stakeholders. She has led projects such as proposing new legislation; conducting due diligence and risk assessment; structuring transactions to optimize credit agency ratings and avoid counterparty risk; addressing key employee retention, benefit plan and collective bargaining issues; complying with Sarbanes-Oxley and other securities laws; and interfacing with auditors, regulators, insurers, investment bankers, key suppliers, credit rating agencies, the media and others.

### **CORPORATE GOVERNANCE EXPERIENCE**

Ms. Ostad has served on the governing boards of several for-profit and charitable organizations. She has worked for over 30 years with boards of public and private companies, audit committees, special committees of independent directors, bank and bondholder committees, and other governance boards in meeting their fiduciary duties, addressing governance issues and implementing business strategy. She has experience advising foreign company boards, with fiduciary duties and liabilities that often vary greatly from the U.S. model.

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# RECENT LEGAL, CONSULTING AND ENTREPRENEURIAL EXPERIENCE

GlobeAdvise LLC June 2011-Present

Principal of consulting firm providing board advisory, transactional and other business-critical advice.

Ostad PLLC September 2013-Present

Principal of law firm specializing in domestic and cross-border restructuring, finance, M&A and related services. Clients include registered broker/dealers, asset managers and hedge funds.

### **Real Estate Investment Management** 2011-Present

Managing member of privately held real estate investment entities with holdings in commercial real estate and hospitality properties.

**ReGen Villages B.V.** Stanford, CA and Amsterdam, Netherlands June 2018-August 2021 Chief Legal Officer of startup firm developing technology for eco-sustainable villages.

Flight Design West Las Vegas, NV 2009-2014

Co-Founder and CEO of west-coast U.S. distributor for German-made light sport aircraft. Created aircraft financing affiliate that made secured aircraft loans. Structured and oversaw all commercial relationships, including dealings with Ukrainian plants and U.S. aircraft assembly and warranty provider. Company's operations were profitably transferred in 2015.

### Morrison & Foerster LLP New York, NY January 2007- May 2011

**Partner** 

Helped build global law firm's international corporate restructuring practice to top-tier status. Key contributions included business development across offices and practice groups; hiring and managing attorneys and staff; and serving on hiring committee and associate training committee. Represented clients in some of the largest and most complex structured financings, corporate restructurings, and distressed transactions, including Lehman Bros., Icelandic Banks, ResCap, offshore hedge funds, subprime lending institutions, derivatives traders and clean energy financings, among others.

Lovells LLP (now Hogan Lovells LLP) New York, NY 2002-2007

Partner

Built U.S. business restructuring and distressed M&A practice of London-based international law firm. Tripled the size of the team and helped build the firm's most profitable practice group.

Kelley Drye & Warren LLP New York, NY 1999-2002

Counsel in firm's corporate restructuring and finance practice.

# NON-PROFIT BOARD AND LEADERSHIP POSITIONS

**Salvation Army** Turks and Caicos 2016-2018

Director and Chair of committee for women's shelter and early childhood development center.

Classical Tahoe Incline Village, NV 2011-2016

Founding director and legal counsel for not-for-profit organization in its tenth year of bringing worldclass music, arts and cultural education to Lake Tahoe Region. Chair of Governance Committee and member of Finance Committee. Karen Ostad - 3 -

# **Iranian American Bar Association** Washington, D.C.

President 2010-2012 (First Woman President),

Director 2008-2011

Led one of the largest minority bar associations in the US, comprised of U.S. lawyers, judges, public officials and law students. Implemented scholarship, education and mentoring programs.

Her Justice (formerly known as In Motion) New York, NY, 2008-2013

Benefits Committee member of charity providing free legal services to indigent women and children in domestic abuse and other crisis situations.

### **EDUCATION**

New York University, New York, NY, BA Journalism, 1985 New York Law School, New York, NY, Juris Doctor, 1988 New York University School of Law, New York, NY, masters taxation program, 1989-1990 National Association of Securities Dealers, Mediation Certification, 1998 Direct Women Board Institute, Accredited to serve on public company boards, 2012

#### **BAR ADMISSIONS**

New Jersey, 1988 New York, 1989 California, passed July 2021 Bar Exam, awaiting admission

#### PROFESSIONAL RECOGNITIONS

AV Preeminent Peer Rating in Martindale-Hubbell Survey (multiple years and currently)
Ranked in Top 100 Restructuring Lawyers by U.S. News and World Report and The Deal and others
(multiple years)

#### **PROFESSIONAL MEMBERSHIPS**

Tech Coast Angels
Turnaround Management Association

#### **LANGUAGES**

English and Persian/Farsi (fluent), French, Spanish and German (basic conversational)

### SPEECHES, PUBLICATIONS AND MEDIA COVERAGE

From 2004 to 2011, served on the faculty of the Practicing Law Institute, speaking annually on Nuts & Bolts Business Restructuring Developments and periodically on Cross-Border Insolvency and Distressed M&A topics. In addition, lectured to business leaders and legal professionals around the world, appeared as an expert in media interviews, and published many articles on cutting edge cross-border restructuring, M&A, structured finance and risk management topics. A list of speeches, publications and media coverage is available upon request.