

KRISTA SWEIGART



A seasoned global executive and public company board member with a growth mindset and broad leadership experience in strategy, operations, financial structuring, and mergers and acquisitions.

Accomplished at building multicultural cross-border teams to achieve superior results in complex business environments including China, Vietnam, Brazil, Kazakhstan, Ukraine, and Cameroon.

BOARD EXPERIENCE

AES Tietê, Sao Paulo, Brazil

- Board member since 2015 of Brazilian public renewable energy company; 2017 revenues of \$600M; BVMF: TIET11.

PROFESSIONAL EXPERIENCE

AES Corporation, Arlington, VA (Fortune 250 global power generation and distribution company; 2017 revenues of \$11B; NYSE: AES) *November 2006 to Present*

Vice President and Chief Counsel, Commercial Transactions and Global Businesses, April 2018 to Present

- Global leader and trusted adviser to the AES Board of Directors and Executive Leadership Team with a unique perspective on risk, disruption, and conflict management developed through extensive multinational experience supporting operations and driving growth in over 50 countries.
- Lead 50+ member legal team responsible for the negotiation of mergers and acquisitions, divestments, joint ventures, capital raising, project development, project finance, and restructurings.
- Advise on corporate strategy, international operations, data privacy, FCPA, and regulatory compliance.

Managing Director, Mergers and Acquisitions, April 2016 – March 2018

- As key member of CFO organization, originated and executed transactions to meet corporate strategic goals through geopolitical strategy, stakeholder management, and financial structuring.
- Helped transform AES' footprint by completing five transactions in two years exceeding \$1B in value.
- Brazil: Conceived of and implemented an innovative strategy to migrate a public electric distribution company to the highest level of the Brazilian stock exchange, creating exit optionality while more than quadrupling the value of AES' stake in assets facing a difficult business and regulatory environment.
- Brazil: Acquired wind and solar power generation assets to mitigate the earnings volatility from existing hydro generation and position AES' Brazilian public electric generation subsidiary for significant growth.
- Kazakhstan: Exited the country through the sale of electric generation plants for 3x the anticipated proceeds through direct negotiations with the Ministers of Finance and Energy and prominent business figures in the country.

Chief of Staff, Global Operations, July 2013 – April 2016

- Trusted adviser to the Chief Operating Officer and key liaison with AES Board members and government stakeholders.
- Assisted in formulating and executing strategic global operational priorities, developing measurement metrics for operational efficiencies, and identifying key personnel in the 18,000-employee global workforce for development into future leaders within the organization.

Senior Corporate Counsel, February 2011 – July 2013

Counsel, November 2006 – February 2011

- Relocated to Vietnam as key leader of the development and financing of the \$2.1B Mong Duong power plant in North Vietnam, including negotiating with off-takers, construction contractors and fuel suppliers, securing a joint venture agreement with the Chinese sovereign wealth fund and a Korean industrial conglomerate, and raising \$1.6B in project financing and political risk insurance from 12 international banks and two Korean export-import agencies.
- Instrumental in AES' just-in-time exits from Ukraine (weeks prior to 2014 Ukrainian revolution) and Cameroon.

The Nature Conservancy, Arlington, VA (Non-profit environmental organization)

Senior Attorney for Corporate Services, May 2006 – November 2006

- Advised finance, technology, marketing and philanthropy departments on matters pertaining to strategy, contract negotiation, compliance with the law, and establishment of new business lines.

Marriott International, Inc., Bethesda, MD (Fortune 250 global hospitality company; NASDAQ: MAR)

Corporate Counsel, May 2004 – May 2006

- Collaborated with business units to develop hotels in the United States, Latin America, and the Caribbean.

PPL Corporation, Fairfax, VA and Allentown, PA (Fortune 500 energy company; NYSE: PPL)

Senior Manager – Legal, January 2003 – May 2004

Counsel, August 1999 – December 2002

K&L Gates (formerly Kirkpatrick & Lockhart), Washington, DC (International law firm)

Associate, Corporate and Securities Law, September 1996 – August 1999

AWARDS

2011 AES Corporation Founders Award for Entrepreneurship and Innovation

- Awarded annually to less than 5 of AES Corporation's 18,000 employees.

PHILANTHROPY

Shine for Girls (Empowering young women within the STEM fields)

- Advisory Board member, 2014 – 2016

EDUCATION

J.D. – University of Pennsylvania Law School, 1996

- *Comparative Labor Law Journal*, Senior Editor, Associate Editor, 1994 – 1996

B.A. – University of Delaware, Magna Cum Laude, English and Criminal Justice, 1993